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Nightlife Experiences in Yogyakarta: Motivations and Lifestyles of Nightclub Visitors

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Abstract

Nightlife is a significant component of urban tourism in Yogyakarta. This study investigates the motivations and lifestyles of nightclub patrons through their experiential perspectives. Employing a qualitative approach, data were collected via in-depth interviews and participatory observations with 25 purposively selected nightclub visitors. Thematic analysis was utilized to identify patterns in motivation, lifestyle, and visitor experiences. Findings indicate that visitors are primarily motivated by the social atmosphere and recreational appeal of nightclubs. Lifestyles are characterized by self-validation and hedonistic tendencies, which influence their emotional engagement and overall experience. These insights offer practical implications for nightlife tourism and nightclub management in enhancing visitor satisfaction through memorable experiences. This study also contributes to the growing body of research on nightlife tourism, particularly within the Yogyakarta context.

Keywords: Nightlife Tourism, Motivation, Lifestyle, Experience, Nightclub, Yogyakarta

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1. Introduction

Nightlife has evolved into an interconnected social phenomenon, becoming an integral part of modern urban life in major Indonesian cities, including Yogyakarta (Liu, Zhang, et al., 2023). The increasing number of nightclub visitors over the past four years, coupled with the proliferation of nightclubs, underscores Yogyakarta's expanding nightlife tourism industry (Herawan, et al., 2023). This trend aligns with global tourism patterns, where nightlife plays a pivotal role as a key attraction (Phucharoen, et al., 2023). The concurrent increase in visitors and nightlife establishments suggests a balanced supply and demand within Yogyakarta's nightlife sector (Sutcher, et al., 2029).

Nightlife tourism encompasses a variety of nighttime entertainment activities, such as visiting pubs, bars, lounges, live music concerts, cabaret shows, and nightclubs that operate from sunset until early morning (Smith & Eldridge, 2021). It represents a segment of the broader night tourism industry, which has expanded due to shifts in modern consumer behavior, rendering urban communities more receptive to nighttime entertainment (Nofre, Giordano, et al., 2018). As a city experiencing rapid economic and tourism growth, Yogyakarta has similar witnessed a trend, with nightlife entertainment venues emerging as significant visitor attractions (Romadhon, et al., 2021).

Among these nightlife venues, nightclubs hold a distinctive appeal. They provide entertainment through music, dancing, vibrant atmospheres, and alcoholic beverages, often characterized by dazzling lights, energetic crowds, and social interactions (Makau, 2018; Welch & Fremaux, 2017). Nightclubs not only serve as spaces for leisure but also symbolize social status and reflect modern, hedonistic, and cosmopolitan lifestyles (Fuhg, 2021). Over the past four years, major nightclubs in Yogyakarta have consistently attracted substantial crowds, demonstrating their growing popularity among visitors.

The motivation behind nightclub visits extends beyond mere entertainment. Visitors seek these venues to experience relaxation, social interaction, and to engage with current trends, all of which contribute to shaping their personal identities (Jahrir, Adam & Kamaruddin, 2024). Motivation, as an intrinsic force, drives individuals to seek experiences that fulfill their needs and desires (Filgona, et al., 2020). In nightclubs, these motivations manifest in various lifestyle expressions,

including fashion choices, music preferences, and engagement with social circles (Tutenges & Bøhling, 2019).

The urban lifestyle, combined with a high propensity for nightclub visits, shapes the unique experiences of visitors. Experience is a subjective process involving cognitive, emotional, and behavioral aspects in response to specific environments or stimuli (Ellis, 2019). Understanding the motivations and lifestyles of nightclub visitors is crucial, as these factors influence the way they perceive and interact with nightlife settings.

Despite the increasing significance of nightlife tourism, research on the motivations and lifestyles of nightclub visitors in Yogyakarta remains limited. Therefore, this study aims to explore these aspects and examine their influence on visitor experiences. The findings are expected to contribute to theoretical advancements in motivation and consumer behavior studies related to nightlife tourism. Additionally, this research provides practical insights for nightclub managers to develop effective marketing strategies and for policymakers to regulate nightlife tourism in Yogyakarta.

2. Literature Review

Nightlife Tourism and Nightclubs

Nightlife tourism refers to tourism activities that occur specifically at night, including music concerts, parties, and visits to bars and nightclubs (Wibowo, 2020). It offers distinct experiences from daytime tourism, particularly in nightclubs, which serve as entertainment hubs in urban nightlife (Clifton, 2023).

In general, tourism is defined as a temporary activity conducted outside one's residence for leisure, recreation, or business purposes (Camilleri & Camilleri, 2018). Within this context, nightlife tourism falls under recreational tourism, which focuses on enjoyment and relaxation (Meyer & Niezgoda, 2018). This form of tourism is prevalent in major cities and tourist destinations offering dynamic nighttime activities (Plyushteva, 2021). Nightlife tourism encompasses social, recreational, and entertainment activities occurring exclusively at night, providing a unique experience compared to daytime tourism (Christou, 2022).

Currently, nightclub visits are among the most popular nightlife tourism activities in Yogyakarta. A nightclub is an entertainment venue

featuring live music from DJs or bands, dancing, alcoholic beverages, and a vibrant atmosphere designed for leisure (Machek, 2022). Nightclubs facilitate an escape from daily routines by offering entertainment and social interaction (Kalinauskaitė, 2018). To enhance the visitor experience, nightclubs generally provide key facilities such as:

- Dance floor: The primary area with sophisticated sound and lighting systems.
- Stage: A performance platform for DJs, bands, and other entertainment acts.
- Bar: A section serving a variety of alcoholic and non-alcoholic beverages.

Visitor Motivation

Motivation is an intrinsic force that drives individuals to act in specific ways (Brown, 2023). It influences behaviors ranging from relaxation to adventure-seeking, explaining the intensity, direction, and persistence of individuals in achieving their goals (Heckhausen, 2018). Motivation is shaped by internal factors (needs, desires, values) and external factors (incentives, environmental influences). According to Zainuddin & Kutty (2022), there are five indicators of motivation:

- Goal-Oriented Tendencies
- Level of Effort Exerted
- Resilience Against Obstacles
- Resilience Against Obstacles
- Degree of Ambition

Motivation varies based on factors such as age, gender, cultural background, values, habits, and lifestyle. Understanding these motivations helps nightclub businesses tailor their marketing strategies. Visitors are often driven by socialization, novel experiences, and current trends (Tian, Wang & Kim, 2024). Carlisle & Ritchie (2021) highlight that nightclub motivations include pleasure-seeking, entertainment, alcohol consumption, and popular culture influences. Nightclubs also serve as platforms for expanding social networks and reinforcing social identity.

Visitor Lifestyle

Lifestyle refers to the patterns, choices, and daily routines that reflect an individual's habits and social influences (Blair, 2020). It evolves with societal and technological changes, shaping how individuals present themselves socially (Salemonsen et al., 2020). Lifestyle is an adaptive aspect of human

needs, influenced by broad social interactions (Hannonen, 2020). According to Loudon & Della Bitta (1993), the factors influencing lifestyle include:

- Demographics (age, gender, marital status, education, occupation)
- Economic factors (income level, wealth, socio-economic status)
- Psychological factors (personality, values, attitudes, motivation)
- Social and cultural factors (norms, values, media influence, peer interactions)
- Environmental factors (accessibility to nightlife venues, urban infrastructure).

The increasing popularity of nightlife tourism in Yogyakarta reflects contemporary lifestyle shifts. Nightclubs can leverage lifestyle insights to create engaging and immersive experiences tailored to visitor preferences.

Visitor Experience

Experience is the direct or indirect interaction an individual has with an environment or situation (Hallowell, 2017). It includes sensory, emotional, and cognitive components, shaping personal interpretations of events (Manstead, 2018). Experiences in nightlife settings contribute to self-identity formation, as visitors use nightclubs as for social spaces expression and engagement. According Lawson (2023),experiences are categorized into:

- Direct Experience: Acquired through interaction with people, objects, or environments.
- Indirect Experience: Formed through media exposure, storytelling, and advertisin.

Nightclub experiences are influenced by physical ambiance, social interactions, and visitor perceptions. Positive experiences lead to repeat visits and word-of-mouth promotion. Additionally, marketing efforts, such as themed events and social media promotions, shape expectations and contribute to overall visitor satisfaction.

3. Methodology

This study employs a qualitative approach to investigate the motivations, lifestyles, and experiences of nightclub visitors in Yogyakarta. A qualitative methodology was deemed most suitable for exploring the nuanced phenomena related to nightclub visitors' engagement in Yogyakarta, particularly concerning their motivations, lifestyles,

and experiential perspectives. Qualitative research focuses on in-depth understanding of social phenomena, emphasizing the richness of data rather than its quantifiable aspects (Anggito & Setiawan, 2018). This approach generates descriptive data in the form of written or spoken narratives, capturing the diverse individual backgrounds of nightclub visitors without reducing individuals or organizations to discrete research variables.

The study's sample comprised 25 participants recruited from large-scale nightclubs in Yogyakarta, representing diverse demographic backgrounds. Purposive sampling, a non-probability technique, was utilized to select participants who had visited large-scale nightclubs at least twice within the preceding three months. This sampling strategy facilitated the collection of practical interpretable data while maintaining methodological transparency (Egami & Lee, 2024). Participant selection was predicated on ensuring that participants possessed sufficient information and experiences to provide insightful perspectives on their motivations, lifestyles, and experiences within Yogyakarta's nightlife tourism context.

Table 1- Participant Profiles

Age	Number	Gender	Number	Visit	Number
21 -	14	Male	10	3 – 4	9
31				times	
32 –	11	Female	15	≥ 4	16
41				times	

Insights from demographic data:

- 1. Age Group (21–31): Participants in this group exhibited a higher inclination toward clubbing as a recreational activity, with a majority reporting attendance 3–4 times within the last three months. Their narratives frequently emphasized socializing, music, and relaxation as primary motivators for nightclub visits.
- 2. Age Group (32–41): Participants in this group tended to visit nightclubs less frequently but demonstrated deeper motivations related to relaxation and self-validation. These individuals were more likely to describe nightclub visits as a means of escaping daily stressors rather than a routine social activity.
- 3. Gender Differences: Male participants, although fewer in number, reported a higher frequency of attendance compared to female participants. They also expressed a stronger preference for hedonistic experiences, such as enjoying the party atmosphere

and the excitement of live events. Conversely, female participants more frequently cited social media presence and fashion as influential factors in their nightclub experiences.

4. Visit Frequency: Frequent visitors (≥4 times) reported a greater emotional connection to the clubbing experience, often highlighting specific events, such as live DJ performances or VIP experiences, as critical to their sustained interest. Participants visiting 3–4 times focused more on the casual enjoyment of the nightlife environment without necessarily seeking profound emotional engagement.

This revised table provides a more nuanced understanding of the participants' demographic distribution, incorporating insights based on age, gender, and visit frequency. It facilitates comparative analyses across different groups to better comprehend how these factors influence the motivations, lifestyles, and experiences of nightclub visitors in Yogyakarta.

This study utilized primary data collected through in-depth interviews and participatory observations. In-depth interviews were conducted with the 25 selected nightclub visitors, employing interview guides developed from a literature review on motivations, lifestyles, and visitor experiences in nightclubs. Each interview lasted approximately 30–45 minutes and was audio-recorded with participant consent. Additionally, participatory observations were carried out through direct engagement in large-scale nightclubs, involving social interactions, observation of visitor activities, and monitoring of behaviors during visits. The data obtained from both interviews and observations were analyzed through four stages:

- Selection of relevant information.
- Summarization of data.
- o Simplification of complex data.
- Focus on key information aligned with the research objectives.

This analytical process facilitated the identification of emerging key themes, such as visitor motives, lifestyle preferences, and the experiences of nightclub visitors in Yogyakarta. Subsequent data analysis explored the relationships between these themes, providing a comprehensive understanding of the factors influencing visitor motivation, lifestyle, and experiences.

To enhance the study's validity, triangulation techniques were employed to compare interview and observational data. This ensured that the researcher's interpretations aligned with the participants' provided information. Rigorous ethical guidelines were followed throughout the research process. Prior to data collection, all participants received detailed explanations of the research objectives, procedures, and assurances of data confidentiality. Written informed consent was obtained from each participant before their involvement, and participation was voluntary. Participants were informed of their right to withdraw at any time without consequence. Table 2 summarises the themes from the interview guide employed in this study.

Table 2- Interview Themes and Example Questions

Theme	Description	Example Questions
Motivations	Understanding why visitors choose to go to nightclubs.	- "What motivates you to visit nightclubs?" - "How do you feel about the events held at nightclubs?"
Lifestyle	Investigating the social and personal aspects influencing visitors' decisions.	- "How important is the social environment when choosing a nightclub?" - "How does the nightclub environment affect your self-image?"
Experiences	Capturing the emotional and memorable moments from nightclub visits.	- "How would you describe the feelings you experience at the nightclub?" - "What is the most memorable experience you've had in a nightclub?"

This study also utilized an observation protocol to ensure systematic and structured observations. Each aspect was observed with a focus on the dynamics occurring at the nightclub, recorded with specific standards to maintain consistency and data validity. Table 3 provides the observation guidelines. This study also utilised an observation protocol to ensure systematic and structured data collection. Each aspect was observed with attention to the dynamics within the nightclub and recorded against specific standards to maintain consistency and validity.

Table 3- Observation Guidelines

Aspect	Description	Duration	Recording
Observed	Description	of Visit	Protocol
Social	Observing	1–2 hours	Record the
Interaction	interactions	per visit	types of
Thier action	between visitors,	per visit	interactions
	such as		and social
	conversations, new		dynamics.
	encounters, and		dynamics.
	social relationships		
	formed.		
Visitor	Observing	1–2 hours	Record the
Activities	activities carried	per visit	types of
110011100	out by visitors,	Per visit	activities and
	such as dancing,		their duration.
	talking, or enjoying		unu uunun uu
	entertainment.		
Club	Monitoring the	Throughout	Take notes on
Environment	atmosphere, seating	the visit	the
	arrangements,		atmosphere
	lighting, and		and its impact.
	overall club		•
	ambiance.		
Participation	Observing visitors	1-3 hours	Record the
in Events	involved in special	depending	type of event
	events such as DJ	on the	and visitors'
	performances or	event	reactions.
	live bands.		
Emotional	Observing facial	Throughout	Record visible
Response	expressions, body	the visit	emotions and
	language, or verbal		their triggers.
	responses of		
	visitors to music		
	and club		
	atmosphere.		
Social Media	Observing visitors'	1–2 hours	Record the
Use	use of phones and	per visit	frequency and
	social media to		purpose of
	share experiences		phone usage.
	or photograph		
	events.		

This study did not require approval from an Institutional Review Board (IRB) as it did not involve sensitive data. However, the research was conducted in accordance with ethical standards, obtaining informed consent from participants to ensure anonymity, maintaining data confidentiality, and adhering to principles of academic honesty, integrity, and the absence of conflicts of interest.

4. Results

This study evaluated the motivations, lifestyles, and experiences of nightclub visitors in Yogyakarta based on in-depth interviews with 25 participants and participatory observations conducted at large-scale nightclubs over two months. The findings offer valuable insights for stakeholders in the nightlife industry as this sector becomes increasingly integrated into the broader tourism landscape.

Demographic Profile of Nightclub Visitors in Yogyakarta.

The majority of visitors to large-scale nightclubs in Yogyakarta are from upper-middle-class economic backgrounds and belong to urban, modern, and cosmopolitan social circles. Most visitors are aged between 21 and 41 years, with diverse professional backgrounds, including entrepreneurs, young professionals, private-sector employees, and individuals in stable occupations.

Motivations of Nightclub Visitors in

Yogyakarta

Two primary themes emerged regarding the motivations of nightclub visitors in Yogyakarta:

- 1. Events and Entertainment: Nightclubs in Yogyakarta are perceived as exclusive venues for entertainment, offering a variety of events designed to engage visitors. These events include DJ performances, live bands, dancers, and other entertainment acts. As one participant, JA, stated, "I enjoy coming to nightclubs to relieve work stress by enjoying music and attractive entertainment here." Similarly, TH remarked, "The concept of events presented here is addictive, making me want to return. The atmosphere is energetic, with loud music beats." These quotes reflect the attraction to dynamic and immersive entertainment experiences provided by nightclubs. Visitors are drawn to the high-energy environment and the opportunity to escape daily routines by engaging with the vibrant nightclub scene. This aligns with the notion of leisure as a means of escaping the stresses of daily life, as nightclubs provide a setting where individuals can enjoy both social interaction and active participation in events, thereby reinforcing a sense of freedom and enjoyment (Clifton, 2023).
- 2. Relaxation: Another key motivation for visiting nightclubs is relaxation. Nightclubs provide visitors with a space to unwind and detach from the pressures of daily life. SM expressed, "I come to nightclubs to seek pleasure, and I feel more relaxed after leaving." This sentiment reflects the function of nightclubs as spaces for emotional and psychological relief. The lively atmosphere, energetic music, and social interactions create a setting conducive to relaxation, where visitors can momentarily forget personal problems. This reflects the broader role of leisure in promoting well-being and offering a reprieve from the challenges of work and personal life, aligning with the motivations commonly

discussed in the literature on recreational tourism (Meyer & Niezgoda, 2018).

Lifestyle of Nightclub Visitors in Yogyakarta

Two key themes related to the lifestyle of nightclub visitors emerged:

- 1. Self-Validation: Many nightclub visitors view the nightclub as a space to validate their selfidentity. The nightclub environment serves as a stage for social interaction and reinforces a sense of belonging to a specific social group. For example, ERT shared, "I enjoy nightclubs because here I feel more confident wearing trendy clothes and accessories, and I feel like I'm in the right exclusive environment." This highlights how self-expression, particularly through fashion and appearance, is an essential part of the nightclub experience, especially for female visitors. Male visitors also engage in selfvalidation through financial status and social dominance, often using high spending on VIP services or expensive drinks as a way to demonstrate their social standing. These behaviors suggest that nightclubs offer a platform for both personal and social affirmation, where individuals can engage in identity construction (Wibowo, 2020).
- 2. Hedonism: Hedonistic behaviors are prevalent among nightclub visitors, with many seeking instant pleasure and indulgence. AS shared, "I come to nightclubs to have fun and forget all my problems. The exciting music and lively atmosphere make me feel free from all my burdens." This statement reflects the broader desire for enjoyment and escapism that is central to the nightclub experience. For some visitors, this hedonism is a form of personal liberation, a way to momentarily disconnect from everyday responsibilities. However, as seen in the experiences of high-spending patrons, particularly men, hedonism also operates as a social strategy, where luxury consumption is linked to status and social recognition. The contrast between regular and occasional visitors also reveals varying degrees of hedonistic behavior, with regular visitors more likely to cultivate specific habits and preferences, while occasional visitors approach the nightclub experience as a special event (Machek, 2022).

Experiences of Nightclub Visitors in Yogyakarta

Two significant themes emerged regarding the experiences of nightclub visitors:

1. Emotional Involvement: Emotional engagement is a key aspect of the nightclub

experience, with visitors reporting a wide range of emotions, from excitement and euphoria to a sense of social connection. As EDY described, "At the nightclub, I feel free, liberated, and able to be myself. The event concept makes me feel energetic and happy." This highlights the emotional depth of the nightclub experience, where visitors become fully immersed in the energy of the environment. The combination of music, lighting, and social interaction contributes to the formation of these intense emotional connections, reinforcing the nightclub's role as a place for emotional release and engagement (Kalinauskaitė, 2018).

2. Lasting Impressions: Positive experiences at nightclubs can leave lasting impressions that influence future behavior. AC shared, "I always remember the experience when a national DJ guest performed at the nightclub. The roaring and vibrant atmosphere truly left a lasting impression on me." These lasting impressions are significant as they contribute to visitor loyalty and future decisions about which nightclubs to visit. Nightclubs that offer memorable experiences are likely to create loyal customer bases, which is vital for long-term business success. As observed during participatory research, the creation of such lasting memories is facilitated by events that evoke strong emotions and social connections, which visitors continue to recall even after leaving the venue. This aligns with research on the importance of memorable experiences in building customer loyalty (Clifton, 2023).

Table 4 presents a summary of the research findings. It highlights the main themes identified in the study, along with their descriptions, variations across gender and frequency of occurrence, and illustrative participant quotes.

Table 4- Summary of Research Findings

Theme	Description	Variation Based on Gender /	Example Quote
		Frequency	
Demographic Profile	Visitors are primarily from upper-middle- class backgrounds, aged 21-41, with diverse professional	Urban, modern, and cosmopolitan social circles.	N/A
Events &	occupations. Visitors seek	This attraction	"I enjoy
Entertainment	quality entertainment through DJ	is consistent across all demographics,	coming to nightclubs to relieve work
	performances,	though	stress by

	1: 1 1 1	· c	
	live bands, and vibrant atmospheres.	specific events may appeal differently.	enjoying music and attractive entertainment here." (JA)
Relaxation	Nightclubs serve as places of relaxation where visitors escape from daily pressures.	More common among working professionals and those seeking relief from stress.	"I come to nightclubs to seek pleasure, and I feel more relaxed after leaving." (SM)
Self- Validation	Visitors affirm self-identity and seek social recognition.	Female visitors emphasize fashion and social media presence; male visitors associate self- validation with economic dominance.	"I enjoy nightclubs because here I feel more confident wearing trendy clothes and accessories, and I feel like I'm in the right exclusive environment." (ERT)
Hedonism	Visitors seek pleasure and indulgence, often using nightclubs as a temporary escape.	Common among young professionals and students; high-spending patrons associate it with status.	"I come to nightclubs to have fun and forget all my problems. The exciting music and lively atmosphere make me feel free from all my burdens." (AS)
Emotional Involvement	Visitors experience a range of emotions, from excitement to deep social connections.	Affected by the music, lighting, and social dynamics present in the nightclub atmosphere.	"At the nightclub, I feel free, liberated, and able to be myself. The event concept makes me feel energetic and happy." (EDY)
Lasting Impressions	Positive experiences at nightclubs create long-term impacts on visitors' future choices and perceptions.	Stronger for visitors attending special events, such as DJ performances or live bands.	"I always remember the experience when a national DJ guest performed at the nightclub. The roaring and vibrant atmosphere truly left a lasting impression on me." (AC)

5. Discussion

This study provided an in-depth evaluation of 25 active nightclub visitors in Yogyakarta through interviews and observations, focusing on three key variables: motivation, lifestyle, and experience. This section discusses the study's findings within the context of nightlife tourism in nightclubs, linking them to relevant literature and theories.

However, this study acknowledges the limitation of a small sample size. While offering valuable insights, the 25 participants may not fully represent the diverse nightclub-going population, which varies in age, gender, socioeconomic status, visit frequency. These factors differentially influence motivations, lifestyle choices, and experiences. Thus, the findings should be interpreted with caution, as they primarily reflect the perspectives of this specific group. Future research should expand the sample size and enhance diversity to improve generalizability. Employing mixed-method approaches, such as combining surveys with qualitative interviews, could provide a more comprehensive understanding of nightlife tourism dynamics in Yogyakarta.

Despite this limitation, this study offers meaningful insights into visitor motivations, lifestyle patterns, and experiences. These findings can serve as a foundation for further research and inform nightclub management and policymakers in enhancing Yogyakarta's nightlife industry.

Motivation of Visitors

The motivations driving nightclub visitors in Yogyakarta primarily revolve around two key themes: events and entertainment, and relaxation, highlighting the significant role of nightclubs in their social lives.

1. Events and Entertainment: The attraction to nightclub events aligns with findings from Alfakhri et al. (2018), which emphasize that aesthetic and sensory experiences, such as luxurious interior design, captivating lighting, and high-quality live music, play a crucial role in visitor engagement. Karlsson & Ekberg (2020) further highlight the importance of personalizing nightclub experiences through themed events, which can enhance visitor loyalty. These findings correlate with Maslow's (1943) hierarchy of needs, where events and entertainment fulfill social needs by providing a platform for interaction, affiliation, and recognition.

2. Relaxation: Nightclubs serve as spaces for stress relief, consistent with Haryanto et al. (2023), who found that individuals seek recreation to escape daily pressures. Uğur & Akova (2021) also support this by demonstrating that nightclub visitors prioritize relaxation. This aligns with Maslow's (1943) theory, which identifies relaxation as a fundamental human need. The combination of an engaging atmosphere, music, and social interaction helps visitors alleviate stress.

Lifestyle of Visitors

Two dominant themes emerged regarding nightclub visitors' lifestyles: self-validation and hedonism.

1.Self-Validation: Carah et al. (2021) highlight that nightclubs provide spaces for individuals to express themselves and gain social recognition. Visitors seek environments that enhance their confidence and self-esteem, fostering social interactions with like-minded individuals.

2.Hedonism: Csikszentmihalyi (2020)supports this finding by stating that humans naturally pursue pleasurable experiences. Nightclubs, with their energetic atmosphere, luxurious offerings, and entertainment, cater to this pursuit. These themes align with Arnold Mitchell's (1983) VALS theory, which classifies consumers based on values and lifestyles. Visitors seeking self-validation and hedonistic experiences typically fall under the "experiencers" and "achievers" categories, demonstrating a desire for recognition and excitement.

Visitor Experience

The nightclub experience is shaped by two primary themes: emotional engagement and lasting impressions.

- 1. Emotional Engagement: Alam & O'Connell (2024) found that nightclub experiences contribute to emotional well-being, reducing stress and fostering happiness. Thurnell-Read (2021) also emphasizes that nightclub social interactions enhance a sense of belonging, leading to higher visitor satisfaction and repeat visits.
- 2. Lasting Impressions: Visitors' positive experiences create strong memories, influencing their future behaviors (Sthapit & Jiménez-Barreto, 2018). Factors such as atmosphere, social interactions, and themed events contribute to lasting impressions. These themes align with the Memorable Tourism Experience (MTE) theory by Kim et al.

(2012), which explains how nightlife tourism experiences are memorable through dimensions such as hedonism, novelty, and social warmth.

Recommendations for the Nightlife Tourism Industry in Yogyakarta

Based on these findings, nightclubs in Yogyakarta must continue innovating their event concepts and entertainment offerings. Additionally, sustainability and social responsibility should be prioritized, including noise pollution management, security improvements, energy conservation, and community support.

This study has significant implications for nightclub management, local government, and academia.

- 1. Nightclub management should offer personalized experiences, such as exclusive guest performances and diverse entertainment options, to enhance visitor satisfaction.
- 2. Local government should implement supportive regulations for nightlife industry growth while ensuring public safety.
- 3. Academia should conduct further research using varied methodologies to deepen the understanding of nightclub visitor motivations and behaviors.

6. Conclusion

This study aimed to evaluate the motivations, lifestyles, and experiences of nightclub visitors in Yogyakarta using a qualitative method involving 25 active nightclub visitors, gathered through in-depth interviews and participatory observations. Based on the study's findings, the following conclusions can be drawn:

- 1. The primary motivation of nightclub visitors in Yogyakarta is to seek entertainment and relaxation. Nightclubs in Yogyakarta serve as an escape from daily routines and a space for social interaction.
- 2. Nightclub visitors in Yogyakarta tend to exhibit a hedonistic lifestyle and seek social validation. Visitors utilize nightclubs as a venue to showcase themselves and gain recognition from others.
- 3. Experiences in Yogyakarta nightclubs involve strong emotional aspects, such as excitement, euphoria, and feelings of social connection. The positive experiences gained at nightclubs in Yogyakarta create lasting impressions, encouraging visitor return.

These research findings align with Maslow's (1943) motivation theory, Arnold Mitchell's (1983) VALS (Values and Lifestyles) theory, and Kim et al.'s (2012) MTE (Memorable Tourism Experience) theory. ¹ These theories collectively explain why visitors are drawn to nightclubs in Yogyakarta and what they seek in their experiential encounters.

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